

GABRIEL JANE

08087398164 | gabrielsamuiel6@gmail.com | Calabar, Cross River State

Professional Summary

Energetic and results-oriented professional with a proven background in sales management and retail customer service. Skilled in driving sales growth, managing client relationships, and operating in fast-paced, field-based environments. Eager to leverage my communication skills and experience to contribute to the expansion of Dailyworkman in Calabar.

Core Skills

- **Sales & Negotiation:** Expert at identifying client needs and closing deals effectively.
- **Customer Engagement:** Strong interpersonal skills with experience in both retail and corporate environments.
- **Field Operations:** Comfortable working on-site, moving between locations, and meeting aggressive growth targets.
- **Team Leadership:** Experienced in managing daily targets and coordinating team efforts to ensure operational success.

Work Experience

Sales Manager

Daily Dispatch

- Led sales initiatives to expand the company’s client base.
- Managed daily sales targets, tracked performance, and implemented strategies to increase revenue.
- Coordinated with team members to ensure professional service delivery and high customer satisfaction.

Sales Associate

Obitex Ankara Wears

- Engaged walk-in customers to showcase products and drive consistent daily sales.
- Maintained a welcoming, organized retail environment to boost customer retention.
- Consistently met individual sales targets through persuasive communication and high-quality service.

Education

Bachelor of Science (BSc) in Radiography

University of Calabar, Calabar